

Why Smart Axess? – What we can do for you

Smart Axess Solutions partners with leading South African companies such as Shoprite, Metropolitan Group, Old Mutual, Absa, Discovery Health, SAB Miller and many others, to assist them in the **transformation** of appropriate elements of their **end user computing** environments.

These transformation initiatives take many forms, for example, Windows 7 migrations, application virtualization, desktop virtualization, mobile working initiatives and branch optimization projects. Our engagements can be enterprise-wide or departmental niche projects to prove the value of new methods of delivering OS / Applications / Data to end users across a range of devices.

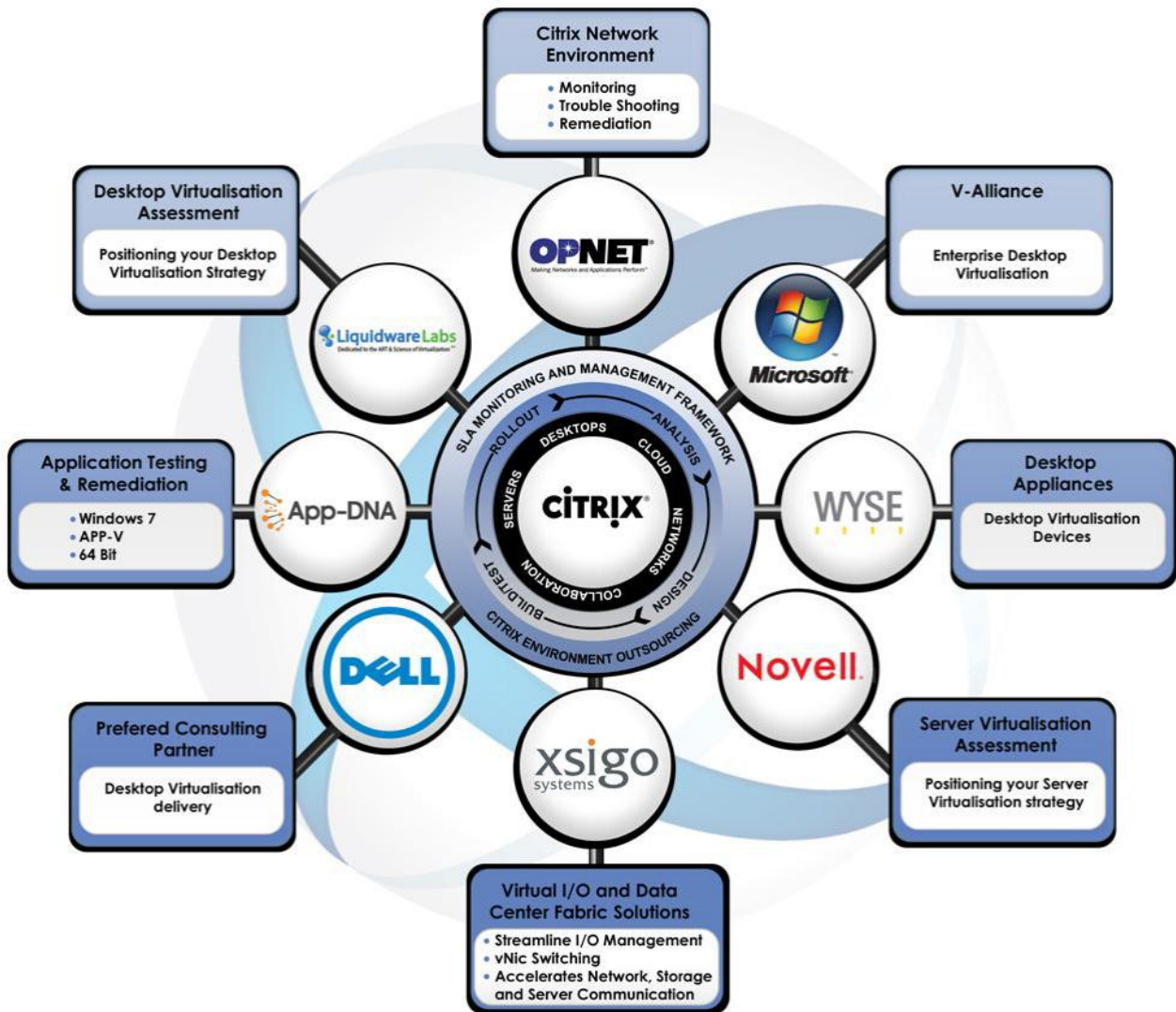
Our customers have achieved multiple measurable benefits through working with us and deploying these solutions. These include operational and capital cost reduction, improved data security and compliance, reduced operational risk and improved business agility. The customer quotes below provide some insight into how partnering with Smart Axess has benefited multiple South African companies.

Don't listen to us – listen to our customers

During conversations with our customers we have asked them why they continue to partner with us. The key responses include:

- Our unique Citrix Platinum partner status provides them with reassurance that they are working with the most technically competent EUC Transformation team in Southern Africa.
- Membership of the Microsoft / Citrix V-Alliance provides an ability to deliver solutions which use the best technology from both vendors.
- We continually evaluate new technologies from a range of global vendors and introduce them to our clients only when we are sure they can deliver value in an African context.
- Smart Axess is in the business of providing long term solutions to pressing business and IT challenges. We don't sell software and walk away; we partner with our clients, understand their issues and work collaboratively with their people to finding mutually beneficial outcomes.
- Our regional commitment across South Africa and our track record of delivering solutions beyond SA gives our customers' confidence that we can be their partner of choice for African expansion.

Our solution portfolio includes:



- Automated, end user computing environment assessments with solutions from [Liquidware Labs](#), [AppDNA](#) and [Opnet](#). These assessments provide detailed insight into both the complete infrastructure (Apps, PC / Server, Network) which supports end users, and the ability of your application portfolio to be delivered via a new OS or via virtualization.
- [User profile virtualization and end user data migration](#) as part of Windows 7, App-V, Citrix or VMware application / desktop virtualization projects. Profile and user data management can be major issues in migration projects and our solutions greatly reduce risk of project failure, increase speed of deployments and reduce on-going management costs.

- [On demand Windows application delivery to any device](#) - e.g. iPad, Android Tablets and Smartphones within a Bring Your Own Device project. The Citrix portfolio enables you to provide secure application access, to ensure mobility for your users, across multiple non-Windows platforms.
- Reducing desktop management costs, improving end user flexibility and increasing data security with [desktop virtualization](#) .VDI isn't appropriate for all end user scenarios but can be very effective in certain instances including [departmental deployments](#). We have extensive experience of assisting companies to decide where and when VDI may be a solid choice.
- [Business Continuity and DR capabilities for your EUC environment](#) – our solutions enable your organization's workforce to be productive, even during a business interruption. Citrix based solutions provide workers with access to their workspace—desktops, applications and data—from anywhere, using almost any device, such as a personal PC, a corporate laptop, a [smartphone](#) or thin clients at home, on the road or in a DR centre.
- [Green IT: Reducing your EUC carbon footprint](#) - improving energy efficiency while minimising the environmental impact has become a top-of-mind business issue (and expense) with senior South African IT executives. These issues have helped propel [Wyse thin / zero client computing](#) to the forefront as a cost effective solution that leaves a very small environmental footprint.
- [Optimizing the branch user experience while reducing bandwidth](#) - Citrix Branch Repeater provides a solution to ensure the ultimate user experience with lower network costs and reduced support requirements. This platform allows you to: optimize Microsoft applications (Exchange, Sharepoint, Lync etc.), accelerate any TCP-based application, and guarantee quality of service and user experience to all your African and international locations.
- [Accelerating and securing major Web, Microsoft and ERP application deployments](#) – we assist clients to evaluate, test and deploy Application Delivery Controller platforms which can greatly assist to reduce infrastructure costs associated with these application deployments while significantly improving service levels. [Citrix NetScaler](#) integrates multiple capabilities such as L4 – L7 switching, SSL acceleration, application firewall, load balancing, caching and performance monitoring into a single solution.
- [Cloud based secure file exchange and storage](#) – our [Citrix ShareFile](#) based solutions enable users to securely share files with anyone, and sync files across all of their devices. Unlike consumer file sync and sharing tools, like Dropbox, ShareFile enables IT to deliver a simple file sharing service that secures intellectual property and empowers users.